



Izazi Electrical Engineering

BUSINESS PROFILE

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1 Executive summary

IZAZI ELECTRICAL ENGINEERING (PTY) LTD (Izazi thereafter) commenced business in 2013 under the direct management of the owner Mr Goodboy Mtsweni a young and enthusiastic entrepreneur identified a huge gap and a need to generate power. Mr Mtsweni is accredited with Schneider Energyneering (practice no: ENT000104) and Electric/ Solar Department of Labour (MP00469) and a member of Electrical Contractors Association (ECA) (SA) (no: 0125).

Izazi have recently restructured into different business units in order to focus on what we believe are our strengths and where we can make a difference by providing optimal solutions for our customers.

Izazi offer total solution for solar power Biomass / Biogas power, wind and gas turbine, hybrid power generation solution. Hybrid power generation system can compromise a combination of solar and Biogas plants. Partnered with both national and international leaders in the field of solar, wind, gas turbines and biomass/biogas renewable energy technologies, world class proven technology and equipment compliant to international standards and local content compliant to international and national standards are what drives our ability to deliver best technology and sustainability.

Izazi has the expertise to offer good quality service to mining companies, government organizations, non government organizations (NGO's) & industrial companies. These services range from the initial consultation, planning and design, through to the implementation, commissioning, ongoing maintenance and support of the overall project.

Izazi committed to sharing our intellectual capital and expertise by developing relationships and partnering with other enterprises, thereby providing and delivering solutions and skills to our clients who are operationally controlled through equity participation.

One major advantage with the use of renewable energy is that as it is renewable it is therefore sustainable and so will never run out. Renewable energy facilities generally require less maintenance than traditional generators. Their fuel being derived from natural and available resources reduces the costs of operation.

Even more importantly, renewable energy produces little or no waste products such as carbon dioxide or other chemical pollutants, so has minimal impact on the environment.

Renewable energy projects can also bring economic benefits to many regional areas, as most projects are located away from large urban centers and suburbs of the capital cities. These economic benefits may be from the increased use of local services as well as tourism.



The director has ensured that the vision is kept alive and that the delivery will be provided by the local skill force.

1.1 Empowerment

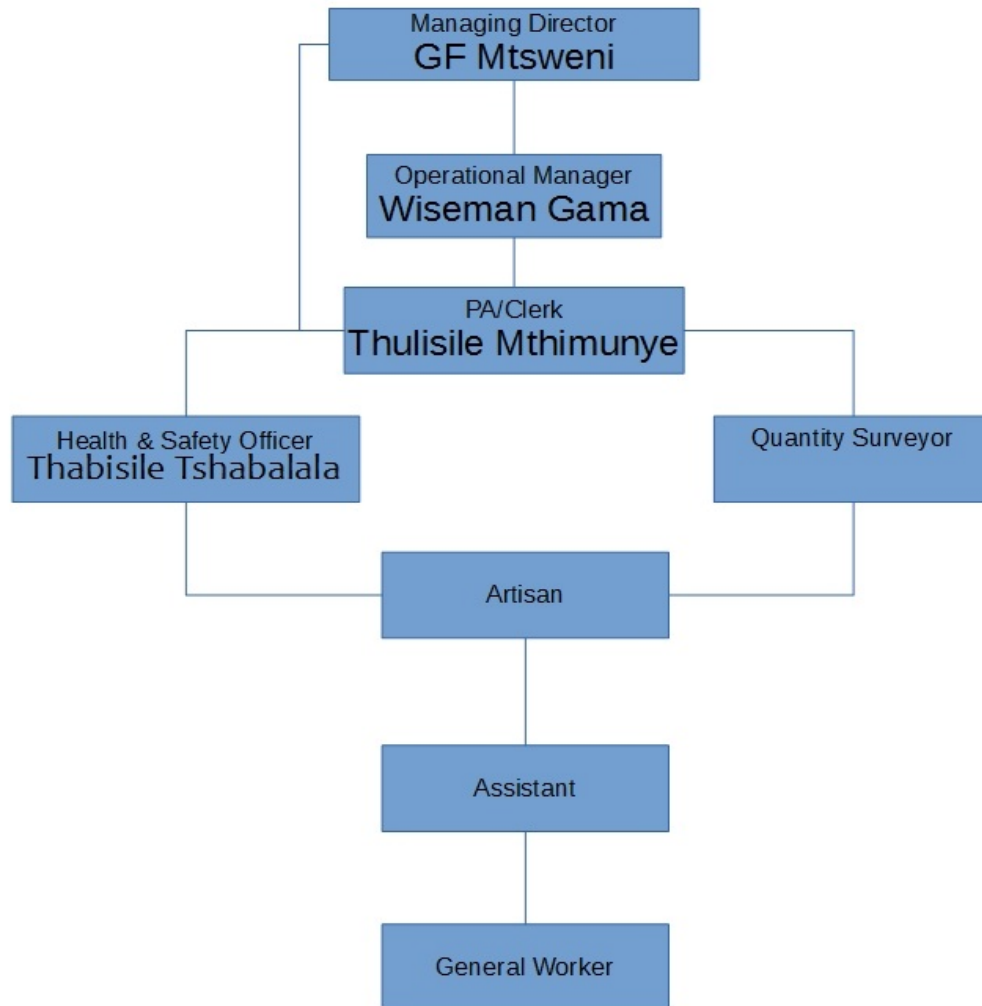
Izazi is 100% black youth owned (BYO), controlled and managed business. The company is based in Secunda and it will be expanding in the province as the business needs arises. We plan to employ local people as part of our job creation strategy.

1.1.1 Shareholding Structure

NAME	RACE	GENDER	LOCAL/ FOREIGN	% UNRESTRICTED VOTING RIGHTS
G F MTSWENI	BLACK	MALE	SOUTH AFRICAN	100%



Organizational Organogram



MR GF MTSWENI

Mr. Mtsweni has vast experience in Electrical field; his life background speaks his profession. Started his career at KENTZ as an electrician in 2008 and then proceeded to Group Five Energy in 2010 in Malawi and Sasol, as a supervisor. His responsibility included: Be proactive and provide leadership on site, planning and schedule the project activities, Implement new strategies on delivering on time, Ensure Safety precaution are followed, prepare drawing and instrument packs, take responsibility of the team. He then joined Kentz Engineering and Contractors as an electrician and instrumentation and his responsibilities included Interpret drawing and instrument pack, electrical and instrumentation execution, carried out termination, o Priorities safety work, participate in pre-commissioning, install and terminate instrument and UPS.

Mr Mtsweni started his own company in 2013 and it has shown great strength. He partnered with strong bodies that specializes in Solars namely Schneider Energyneering yingli Solar / Electric Solar ECA, he is the best candid for project of this nature.

2 Company Policy

2.1 Vision Statement

- To be the leading provider of customized business solutions whilst empowering and developing the youth and women previously disadvantaged individuals.

2.2 Mission Statement

- Our mission is to be the best-trusted, successful, sustainable and professional business in the country.
- To establish a financially stable and notable establishment within the favorable South African dispensation.
- To grow a large sustainable company that seeks to eradicate poverty and provide hope for the future.
- We are committed to health and safety policies OHSA (i.e. ISO 9001:2000, ISO 18001:1999, ISO 14000)



2.3 Our Values

- We exist for our clients and enjoy serving them.
- We aim to certify our clients with our products and the quality of our service.
- Integrity, honesty, professionalism, commitment, respect and dignity are imbued in both our business and personal conduct.
- Integrity is the golden thread throughout all our dealings with anyone we come across.

2.4 Our Goals

- Our goal is to be nationally & internationally respected, successful and profitable business entity that also creates jobs.

3 SHEQ Policy

3.1.1 Mission

Our Company is committed to the SHEQ program in order to promote quality, safe and healthy environment.

3.1.2 Vision

To be accepted and acknowledged as a top class quality company committed to the health and safety.

3.1.3 Strategy

Our company will through good communication, determination and employee contribution, strive to comply with the SHEQ program.

3.1.4 Philosophy

To work safe and make sure our labour force is safety conscious.

3.1 SHE Policy Statement

We at Izazi hereby give our full support and commitment to Safety, Health and Environment programmes through organizational participation and involvement by ensuring adherence to all activities at all times.

Izazi commits itself to comply with the provisions of the National Environmental Management Act, Act 107 of 1998, OHS Act, Act 85 of 1993 and related Regulations. We recognize the rights of employees are to have a safe and healthy work environment in accordance with Section 24 of the



Constitution Act 108 of 1996 as a result strive to achieve a zero accident rate and an incident free environment.

To achieve the above, Health, Safety and Environment procedures will be established, maintained, monitored and continue to develop relevant work practices to enhance progressive implementation of our SHE programmes. The programmes will be set within the guidelines of OHS Act 18001:1999 and ISO 14001:2000. Training will be provided to all employees on SHE risks arising from organizational activities. This will include induction training to all employees.

This Safety, Health and Environment Policy statement is proclaimed in terms of Section 7 of the OHS Act, Act 85 of 1993.

3.2 Quality Policy Statement

We at Izazi hereby give our full support and commitment to our Quality Statement through organizational, personal participation and involvement by ensuring adherence to all activities at all times. This will be done by providing products/services that are safe and reliable in use and that conforms in every way specifications and quality requirements of our customers.

Our commitment is supported by Quality Management System programmes within Izazi which strives to operate within SANS 9001:2000, BS EN ISO 9001:2000. The quality of design and conformance will be maintained at minimum overall quality cost through sound quality management and quality assurance practices to continually improve the effectiveness of our Quality Management System.

To achieve this, operating procedure and work instructions will be established, maintained, monitored to meet the expectations of our customer's needs.

4 Business Units

Izazi has the expertise to offer a variety of services to mining companies, government organizations, non-government organizations (NGO's) & industrial companies. We offer the following services:

Solar Power

- ✓ Rural Development
- ✓ Residential Estate /Residential
- ✓ Commercial building and office parks



✓ Agriculture

✓ IPP

Biomass/Biogas power

✓ Rural Development

✓ Agriculture

✓ Industrial

Wind and gas turbines

✓ IPP

✓ Industrial

✓ Agriculture

✓ Rural Development

4.1 Services:

We have dedicated teams providing integrated services:

- String inverter (3kw to 50kw)
- Central Inverter (250kw to 1600kw)
- Grid tie system
- Retrofit grid tie system with battery back-up
- Residential self-consumption 120/240
- Residential off grid (AC Coupled)
- Farms
- Residential back-up power (Load shedding)
- Certificate of compliance (COC)
- Micro grid system 500kw to 5mw
- Electrical Installation (Domestic, Commercial and Industrial)
- HT Joint & termination, Cable Joint (HV, LV)
- Inspection, Testing and COC



- Earthing System, HVAC System
- Electrification of Houses
- Energy Serving System, Designing and Installation
- Back-up Generation and UPS

5 Business Development

Business development ensures that Izazi is proactive and consistent in delivering value to its customers. It is a systematic approach designed to improve the retention of key customers as well as unlocking new business opportunities.

5.1 Four key focus areas:

5.1.1 Developing a strategy focusing on the customer's agenda

To determine how we can deliver value to our customers, we need to understand the customer's business and its agenda, i.e. what issues are important and how can we contribute to resolving these. A facilitated high impact meeting, in which we discuss the customer's current /future state and the factors necessary to achieve their goals, provides the appropriate vehicle for reviewing the customer's agenda. With a clearly defined mission, goals and objectives we aim to achieve a structured communication approach.

5.1.2 Building relationships

Working in partnership and focusing on the value chain, (people and technology) mutual trust is created. Broadening and deepening longer-term relationships with our customers is integral to managing and growing an account.



5.1.3 Opportunity management

Our focus on our customer's agenda will enable us to identify issues and implications, potential solutions and sales opportunities that contribute to the customer's business. It is crucial that these opportunities are managed effectively: prioritising them according to their value to the customer and to ourselves in terms of achieving our account objectives and revenue goals.

5.1.4 Measuring account performance and customer satisfaction

An essential part of managing an account and developing action plans is measuring the performance of the Izazi team from the customer's perspective. Integrity and responsibility is imbedded in these measurements and is part of our packaged offering to the customer.

6 Objectives

We have adopted ourselves to a mission statement "service excellence" that is used to measure our performance and mission inter alias:

- Employment equity will be maintained across all races and gender while aligning with Government's stance towards empowerment.
- Execute all technical challenges to provide excellent solutions that will exceed the client expectations.
- Assisting students by providing in-service training to all newly graduates and tertiary students where applicable.
- Continuous training for our staff members
- Empower our staff to becoming a strong technical team and be recognized by the engineering institutions.
- Ensure that the community is treated as the main beneficiary on all community development based projects.



7 Conclusion

Izazi quest for excellence is guided by sound values, which positively influence its business and professional ethics.

The organisation is committed to:

- Delivering world best practice solutions
- Developing strategic relationships with local and international partners
- Empowering the previously disadvantaged communities
- Striving for excellence
- Enhancing good corporate governance by emphasising dedication, honesty and professionalism throughout the organization.

Izazi believes this is the hallmark of a forward focused company, which is positioned for local and international participation.

7.1 Contact Details

Name & Surname	Management	Contact Details
Goodboy Mtsweni	Managing Director	+27 (0) 79 986 0799



7.2 General Information

Izazi Electrical Engineering:

Registered Name of Business	Izazi Electrical Engineering
Company Registration Number	2013/186370/07
Trading Name of Business	Izazi Electrical Engineering
Business Commence Date	2013/10/08
Income Tax Reference Number	9857444153
Alternate Number	+27 83 434 4641
Contact Details	+27 76 986 0799
Postal Address	P.O. Box 7113, Secunda, 2302
Physical Address	Stand No. 21927, Embalehle, 2285
Email Address	goodboy556@yahoo.com
Type of Enterprise	Private Company



Completed Projects

Project Description	Organization	Year Completed	Contact personal	Contact details	Value of the project
Maintenance	Tholukwazi Primary School	2014	Mr Masilela	017 685 4312	R30 000
Sub –contracted by Tiger Business Enterprise Pwrt/pre/10976/14/mp	Thorisong Primary School	2014	Percy	017 753 3085	R130 957.6 7
Installation of 15 Panel heaters and 16,140cm ceiling fan and wiring security house	Thisle Grove Combine School	2014	Mr J Masilela	017 687 2147	R24 000
Electrical maintenance	Sekusile Guest House	2015 - ongoing	L Jiyane	082 429 3990	R35 000
Solar Installation Off-grid system	Ntuli Consulting Services	2016- present	Mr E Ntuli	0832298867	R360 000

